BUYER GUIDE

How to buy with Orbe Commodities

From registration to shipment — clear and to the point, including the shared container.

ORBE COMMODITIES · COMMODITIES.ORBEALLIANCE.COM/CATALOG



WHAT WE DO

An operation run from start to finish

Orbe Commodities exports Brazilian products by the container — food and natural products, cosmetics, cleaning and pet lines — to importers and distributors. You buy from the catalogue, in US dollars; quoting, freight, documentation, inspection and collection stay with Orbe.

CLOSED ORDER

Your own container

Build your order in the packaging and quantity you need. Ideal for anyone shipping one or more full containers per load.

SHARED CONTAINER

Pay only your share

Need less volume? Reserve space in a shared container to your destination and split the freight — detailed further on.



Next: the step-by-step of buying, the terms, and how the shared container works.

HOW TO BUY

From registration to delivery, in six steps

1 Registration & approval — 2 Build your order — 3 Freight quote — 4 Confirmation & payment — 5 Inspection & shipment — 6 Delivery

1 Registration and approval

Create your buyer account and complete your company profile. Orbe reviews every registration by hand, within 48 business hours — a simple barrier against fraud. Once approved, you see prices and build orders.

2 Build your order

Browse the catalogue in US dollars (indicative prices, updated by the exchange rate), choose the packaging and quantity and add to your order — or reserve space in a shared container.

3 Freight quote and terms

Orbe quotes the freight by hand for your destination and returns the order with Incoterm, lead time and payment terms. Freight is only firm at booking and the quote has a validity.

4 Confirmation and payment

Once the total, the Incoterm and the payment are agreed, the order becomes firm. In the shared container, payment is held in escrow (see further on). Every relationship is governed by contract.

5 Inspection and shipment

The shipment date is set once the container is closed. Quality inspection and export documentation are run by Orbe, under procedure, before the vessel.

6 Delivery

The container ships to the agreed destination port, with the full documentary set. Buyers who find the right supplier tend to reorder — and the repeat is more direct.

WHAT YOU NEED TO KNOW

Price, freight, Incoterm and payment

PRICE IN US DOLLARS

Indicative and transparent

Catalogue values are indicative, in US dollars, updated by the exchange rate. The firm number comes with the order quote, already with your destination's terms.

FREIGHT

Quoted by hand, firm at booking

Each destination has its own quote. Freight depends on the product's approved logistics sheet and is only firm at booking — which is why the quote has a validity.

INCOTERMS 2020

Defined responsibilities

The agreed Incoterm defines where Orbe's responsibility ends and yours begins. It is recorded in the order and the contract.

PAYMENT

Terms per operation

Terms are agreed in the quote, per operation, and confirmed by contract. In the shared container, payment is held in escrow.

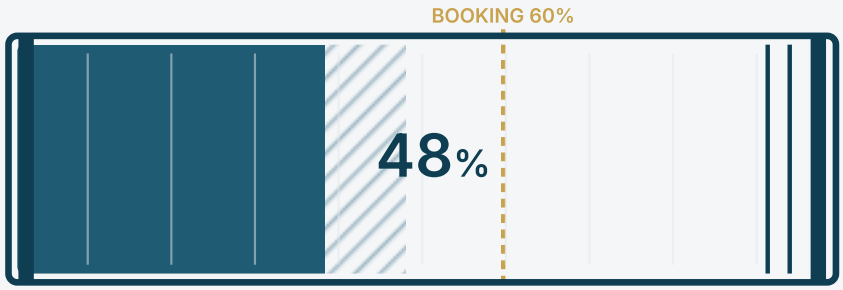


> If there is no automatic freight quote for your destination, ask in the order notes — Orbe quotes by hand and returns with the terms.

FOR LESS THAN A FULL CONTAINER

Shared container

Reserve space in a shared container to your destination: you pay only for the share you take and split the freight with other buyers. In your panel, you follow the container's occupancy in real time — the same view Orbe uses to build the cargo.



container occupancy · space left shown in your panel

Confirmed Reserved Booking threshold (60%)

Illustrative example. In your panel, the figures are those of the container's real cargo.

Real-time occupancy

You follow how much of the container is already **confirmed** and how much is **reserved**, with the space left in pallets and weight. Occupancy changes when Orbe approves new reservations.

Booking from 60%

When the container reaches **60% occupancy**, Orbe books the vessel and announces the shipment date (ETD). Until then, your reservation is secured.

Payment held in escrow

Your payment is held in an **escrow account**. It is released to Orbe **only after the shipping documents are sent** — that is your guarantee.

You pay only your share

No full container required. Freight is prorated by occupancy and the final quote comes with your order, in US dollars.

PROTECTED CARGO

Segregation by product type

The system separates cargo by compatibility to prevent **contamination by odour, temperature or improper mixing**. In the shared container, you only see — and can only reserve — products compatible with the cargo already on board.

PROFILE THE CONTAINER SHOWS

Dry cargo | Chilled | Frozen

Neutral odour | Carries strong-odour products | No strong-odour products

Each shared container shows its profile — temperature and odour — and lists only products compatible with it.

Temperature

Dry, chilled and frozen do not mix in the same container. Each temperature profile travels separately.

Odour

A product that **absorbs odour** (e.g. sugar) does not travel with one that **emits strong odour** (e.g. coffee or spices).

Category and mixing

Products that require a **dedicated container** do not share space with other cargo categories.

Safety

Dangerous goods **never travel with food**. Separation is mandatory and automatic.

> The system **automatically blocks** incompatible combinations — both in your selection and when building the shared container. That is how your product arrives with its quality preserved, free of odour or cross-contamination.



Security notice

Orbe Commodities warns that fraudulent websites, profiles and messages have been impersonating the company, using a name similar to ours. Orbe Commodities has no commercial, financial or logistical relationship with these fraudulent sites and does not sell goods or request payments through unofficial channels. Any commercial relationship is established exclusively under contract.

OFFICIAL SITE **commodities.orbealliance.com**	TALK TO ORBE **sales@orbealliance.com**
SUGAR **sugar@orbealliance.com**	CATALOGUE **/catalog**

Ready for your first order?

Create your account, complete your company profile and build the order. Orbe quotes the freight and runs the shipment to your port.